



November 10, 2010

RE: ISNetworld Experience

To Whom It May Concern:

Phillips Drilling Company, formerly LK Drilling Company, has been in business for over 30 years, specializing in drilling slim hole, top hole, and also coal bed methane wells for Marcellus in Pennsylvania, Ohio, New York and West Virginia. We take pride in our stable workforce and the quality and timeliness of the work we perform for our customers.

Safety is a key factor at Phillips Drilling Company and we have an experienced in-house staff of safety personnel. With the Marcellus boom that has hit our area, ISNetworld has also swept through our industry in Western Pennsylvania. We immediately felt the need to become members when we heard of all the benefits ISNetworld had to offer, and joined in June of this year. Since implementation, we have been able to present our safety programs in an extremely efficient and professional manner to Owner Clients and potential new customers. One of the first questions new clients usually ask is if we are members of ISNetworld.

Initially, it took some time to input our information and to get our company properly set up, but our safety material is now very organized and easily accessible to Owner Clients and to our own personnel. One of the most helpful tools we have used within ISNetworld is Training Manager. It has helped us to create a training matrix for all of our employees, including management, so that we can see at a quick glance which employees are due for specific trainings. We are also able to contact the instructors with enough time to plan classes around our schedules. Adding classes, trainings, employees and other information is easily done and maintained.

Overall we as a company are very pleased with ISNetworld and look forward to utilizing more of its many features. Phillips Drilling is dedicated to continuous improvement, and recommends that any company with the same goals looks into joining so that they can present themselves in a very organized and professional manner.

Sincerely,

Pamela M. Kauffman

HR Manager