

October 14th, 2011

To Whom It May Concern,

Fire & Life Safety America (FLSA) has grown since its founding in 1997 to more than 800 employees across the Mid-Atlantic and Southwest. We have partnerships with other safety-oriented companies across the United States to provide consistent service for our customers who stretch outside our physical footprint.

FLSA offers a complete line of service for all of your facility's needs, including:

- Design
- Sale
- Install
- Service & Inspection
- Fire Alarm & Special Hazards
- Monitoring
- Consulting Services

FLSA provides National Institute for Certification in Engineering Technologies (NICET) certified technicians to your site through our "best in class" internal training program. FLSA's "LIFEGUARD™" service provides guaranteed service levels to meet your expectations, which helps to explain why Pfizer, Home Depot, Duke University, Philip Morris, Georgia Pacific and others depend on FLSA. We're also ISO (International Standard Organization) 9001: 2008 certified and UL (Underwriters Laboratories) certified in fire alarms. Our "LIFEGUARD™" Inspection system gives you complete, current information on all of your life safety systems on demand, eliminating troublesome searches for paper reports. A high technology approach also insures that all of your systems are up to date with on demand histories on any work done.

FLSA and ISNetworld have partnered to meet our customers' specific safety and insurance certificate needs, growing together since the end of 2010. A partial listing of FLSA's current owner clients includes: Georgia-Pacific LLC, Kinder Morgan and Jones Lang LaSalle. In partnership with ISNetworld, FLSA plans to continue building our service base by providing better life safety service to discerning customers at a fair value. We appreciate the opportunity!

Sincerely,



Thomas C. York
President and CFO