



Techno Coatings

Painting/Coatings/Blasting: MAINTENANCE • PETRO CHEMICAL • TANKS • FOOD PLANTS
POWER GENERATION • INDUSTRIAL • OFFSHORE • RESTORATION • HOTELS • OFFICES

CALIF. LIC. NO 296517
NEVADA LIC. NO. 12689

1391 ALLEC STREET • ANAHEIM, CALIFORNIA 92805 • (714) 635-1130 • FAX (714) 635-6357

December 29, 2011

Fellow Colleagues,

Techno Coatings, Inc. (TCI) is an industrial painting contractor located in Southern California. TCI specializes in advanced protective coating programs in all major industries, nationwide. Techno Coatings is one of the largest coating contractors in the country, and has been delivering a quality product, safely, for nearly 40 years.

When Techno Coatings first began viewing our client's health and safety requirements within ISNetwork, the task to comply seemed overwhelming. Earlier this year, we met with members of ISN's California Team at a Help Desk, hosted by Valero. At the conclusion of our session, the ISN Team offered to schedule a face-to-face meeting at Techno Coating's office in Anaheim.

The meeting enabled us to discuss multiple aspects of our account. We admit we more than likely would not have called their customer service team to address these questions, had ISN not proactively reached out to us. It was very beneficial for our Director of Quality and Safety to be able to sit down with ISN and address his specific questions regarding submitting written safety programs into ISNetwork.

With hard work from our team and guidance from ISN, we have met our Owner Client's requirements. We recognize the business potential ISN presents and we plan to maximize the benefits through ISNetwork. Moving forward, we can confidently approach ISN Owner Clients and encourage them to view our information in ISNetwork.

Techno Coatings is excited about the future and the new relationships to come.

Sincerely,

Bruce Birney

Vice President Marketing/Sales Development