



BNBuilders, Inc.

September 3, 2009

To Whom It May Concern:

BNBuilders was established in Seattle in 2000 by two construction veterans, Brad Bastian and Jeff Nielsen. Our mission established from the onset has not changed - hire the very best in the construction industry and create an environment that encourages innovation, responsibility, and client satisfaction.

Since that time, we have experienced measured growth resulting in annual volume of nearly \$200 million and offices in San Francisco, Portland, and Montana. The energy and enthusiasm we instill in our teams and on our projects has resulted in a solid base of clients that ask us to build for them again and again. Currently, over 70% of our workload is represented by repeat business.

Our safety performance has also been recognized by our clients and the local governmental agencies. We have been awarded with safety excellence awards in every state we do business year after year. BNBuilders isn't satisfied to just do the minimum safety rules required by OSHA. Every phase of work is planned out and the best safety practices available are used to protect our workers and our clients.

BNB has a diverse portfolio of project types and clients. The breadth of our project experience rests with our people and the project teams proposed on all of our projects. Our people have built the following types of projects:

- Public / Civic Spaces / Religious Facilities
- Healthcare / Medical Facilities
- Offices and Corporate Headquarters
- Life Science and Research
- Education (K-12 and Higher Education)
- Mixed-Use Facilities
- Hospitality
- Commercial / Retail
- Tenant Improvements / Interior Renovations

BNB's involvement with ISNetworld stemmed from working with our Owner Clients, AMGEN and Genentech, who use ISNetworld to evaluate their contractor's safety performance. Many of our other clients are also considering ISNetworld for their use. Once Owner Clients consistently adopt this type of safety evaluation and grading of contractors as a requirement to do work on their facility, contractors will pay more attention to their safety programs. Safety in our industry is of paramount importance, and ISNetworld does a tremendous job of ensuring that contractors are staying up-to-date with their safety policies and procedures.

The RAVS (Review and Verification Services) process brings attention to the details our safety program. The RAVS process has really helped us focus on keeping our safety manual and safety program up to date with the latest safety procedures. Itemizing each safety requirement and providing review and verification of each applicable safety protocol, has really helped us focus on the details. Once the procedures and processes are up to date then planning and training can be improved in the field.

I recommend that more Owner Clients consider adopting ISNetworld to develop consistent improvement in our industry.

Sincerely,
BNBuilders, Inc.

A handwritten signature in black ink, appearing to read 'Pete Campbell'.

Pete Campbell
Safety Director

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