



Blueknight Energy Partners, L.P.  
P.O. Box 151  
Cushing, OK 74023

November 17, 2010

Dear Blueknight Energy Contractor,

We are pleased to announce Blueknight Energy Partners, L.P. (Blueknight) has recently established a business relationship with ISNetwork ([www.isnetwork.com](http://www.isnetwork.com)). Effective immediately, ISNetwork will begin serving as Blueknight's primary contractor/supplier information management system. As a result of this action, contractors/suppliers and their subcontractors performing services for Blueknight are required to become subscribers to ISNetwork. If your company is a current subscriber to ISNetwork, there is no additional fee; however, please ensure your company has completed the items below.

There is a nominal fee for this service. Blueknight believes the benefits to both parties will far exceed any associated costs. A more comprehensive list of contractor/supplier benefits and subscription quick start guide are attached from ISN.

Your company's ISNetwork subscription will provide Blueknight access to the following required information:

1. **Company Profile** – Populate your company's Dashboard in ISNetwork to include company contact information, office locations, types of work/industry classifications, geography served, etc. This will provide Blueknight and other Owner Clients with your company's most current contact information at any time.
2. **HSE Questionnaire Management** – ISNetwork contains the Management System Questionnaire (MSQ) which will be utilized to gather your company's HSE data. The MSQ will replace all previous Blueknight questionnaires sent to your company.
3. **Document Submittal** – Blueknight will use ISNetwork to track and verify your company's *OSHA Forms, EMR Letters and Contracts/Agreements*. During your company's subscription setup, ISN will explain how to submit these documents within your company's subscription and make them available online to Blueknight.
4. **Review and Verification** – ISNetwork RAWS will review your company's written health and safety program for conformance with regulatory and/or Blueknight's standards. Your company will be required to submit to ISNetwork RAWS copies of your company's written health and safety program. Detailed instructions will be communicated during your company's subscription setup. ISNetwork RAWS will also verify your company's OSHA and EMR statistics and training documentation.
5. **DOT OQ Program Coordination** – If your company is impacted by the U.S. Department of Transportation (DOT) Operator Qualification (OQ) regulation requirements for contractor employees, Blueknight will begin to use ISNetwork to monitor your company's OQ records. *Please note the following: both NACE and NCCER will be accepted by Blueknight for the initial qualification method. However, only NCCER will be accepted for the re-qualification method.*

In order to be considered by Blueknight during the contractor/supplier services selection process, your company's subscription must be in place and all required data must be posted **by December 29, 2010**. For further details about ISNetwork, **please contact the ISN Customer Service Team at (214) 303-4900 or (800) 976-1303 or visit their website at [www.isnetwork.com](http://www.isnetwork.com).**

Your company's cooperation and participation in bringing this cost effective technology solution to our business relationship is appreciated. Blueknight and ISN representatives will schedule Users Group Meetings and Helpdesks throughout the year. All contractors/suppliers who have met the above requirements for Blueknight will receive details of dates/locations of these meetings.

Sincerely,

Tim Moore  
Vice President, Crude & Pipeline Operations  
Blueknight Energy Partners, L.P