

## **PRESS RELEASE**

### **For Immediate Release**

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### **Severstal North America Selects ISNetwork for Contractor Management** ISN Expands Manufacturing Client Base

DALLAS, Texas (December 9, 2011) – ISN is pleased to welcome Severstal North America as its newest client. Severstal has chosen ISN to streamline and enhance its contractor prequalification and management processes.

A wholly-owned subsidiary of OAO Severstal (Russia's largest steelmaker), Severstal was founded in 2004. Severstal is a steelmaker in the United States with headquarters located in Dearborn, Michigan. Severstal produces high-quality flat-rolled carbon steel products, including hot rolled, cold rolled, electro-galvanized, and hot-dip galvanized.

“Severstal is committed to a safe, clean, and responsible work environment,” said Jack Skidmore, Corporate Safety Director for Severstal. “We believe that implementing ISNetwork is the next step in achieving zero injuries for both our employees and contractors.”

“ISN continues to grow our number of steel customers. Working with companies like Severstal is a big step in the expansion of our steel client base,” said ISN Manufacturing Team Lead, Kim Davis. “Severstal has always shown strong commitment to the environment, in addition to the health and safety of their employees and contractors. ISN is pleased to be a part of their ongoing endeavor for safe operations.”

#### **About ISN**

ISN provides an online contractor management database, ISNetwork, which is designed to meet internal and governmental record keeping and compliance requirements. ISN collects health and safety, procurement, quality and regulatory information for more than 36,000 contractors and 225 Owner Clients. Through its Review and Verification Services (RAVS), ISN's subject matter experts review and verify contractors' self-reported information, incorporating a level of due diligence to the process. Contractors also use the system to manage internal training and recording keeping requirements. For more information, visit [www.isn.com](http://www.isn.com).